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## THE GENERAL ASSEMBLY OF PENNSYLVANIA

## SENATE BIL

No. 622 Session of 2013

2013

INTRODUCED BY WARD, WHITE, BOSCOLA, BROWNE, RAFFERTY, BREWSTER, MENSCH, ERICKSON, SCHWANK, FERLO, HUGHES, SOLOBAY, WAUGH AND BLAKE, MARCH 6, 2013

AS AMENDED ON SECOND CONSIDERATION, HOUSE OF REPRESENTATIVES, JUNE 27, 2014

## AN ACT

- Providing for the licensure of persons providing debt settlement 1 2 services, for powers and duties of the Department of Banking 3 and Securities and for enforcement; imposing civil penalties; 4 and making a related repeal. 5 TABLE OF CONTENTS 6 Chapter 1. Preliminary Provisions 7 Section 101. Short title. 8 Section 102 Definitions. Section 103. Nonapplicability. 10 Chapter 3. Licensure Section 301. Requirements. 11 12 Section 302. Application and required documentation. 13 Section 303. Required information for application. Section 304. Not-for-profit license fees.
  - Section 307. Public availability of application information.

Section 306. Application information.

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Section 305. Penal bond.

- Regular Session 2013-2014 Senate Bill 0622 P.N. 2222 Section 308. Certificate of licensure ISSUANCE OF LICENSE. <-2 Section 309. Renewal of license. Section 310. Grounds for denial DENYING, SUSPENDING, REVOKING 3 <-OR REFUSING TO RENEW. 4 Section 311. (Reserved). 5 Section 312. Reinstatement. 6 Section 313. Limitations. 7 Chapter 5. Provider Responsibilities 9 Section 501. Good faith. Section 502. Prerequisites for providing debt settlement 10 11 services. Chapter 7. Administration and Enforcement 12 13 Section 701. Powers and duties. Section 702. Administrative proceedings. 14 Section 703. Reports to department. 15 Section 704. Violations. 16 17 Section 705. Banking Fund. 18 Chapter 21. Miscellaneous Provisions 19 Section 2101. Relation to Electronic Signatures in Global and 20 National Commerce Act. 21 Section 2102. Transitional provisions. 22 Section 2103. Repeal. Section 2104. Effective date. 23 24 The General Assembly of the Commonwealth of Pennsylvania
- 25 hereby enacts as follows:
- 26 CHAPTER 1
- 27 PRELIMINARY PROVISIONS
- Section 101. Short title.
- 29 This act shall be known and may be cited as the Debt
- 30 Settlement Services Act.

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- 1 Section 102. Definitions.
- 2 The following words and phrases when used in this act shall
- 3 have the meanings given to them in this section unless the
- 4 context clearly indicates otherwise:
- 5 "Affiliate." Any of the following:
- 6 (1) A person that directly controls, is controlled by or
- is under common control with the licensee.
- 8 (2) An officer of or individual performing similar
- 9 functions with respect to the licensee.
- 10 (3) A director of or individual performing similar
- 11 functions with respect to the licensee.
- 12 (4) An officer or director of or an individual
- 13 performing similar functions with respect to a person
- described in paragraph (1).
- 15 "Agreement." An agreement between a provider and an
- 16 individual for the performance of debt settlement services.
- 17 "Bank." A financial institution, including a commercial
- 18 bank, savings bank, savings and loan association, credit union,
- 19 mortgage bank and trust company, engaged in the business of
- 20 banking, chartered under Federal or State law and regulated by a
- 21 Federal or State banking regulatory authority.
- "COMMISSION." THE BANKING AND SECURITIES COMMISSION.
- 23 "Concessions." Assent to repayment of a debt on terms more
- 24 favorable to an individual than the terms of the contract
- 25 between the individual and a creditor.
- 26 "Debt settlement services." Services as an intermediary
- 27 between an individual and one or more unsecured creditors of the
- 28 individual for the purpose of obtaining concessions where the
- 29 contemplated concessions involve a reduction in principal of the
- 30 individual's unsecured debt OWED FOR PERSONAL, FAMILY OR

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HOUSEHOLD EXPENSES TO AT LEAST ONE CREDITOR. The term does not 1 2 include: (1) Legal services provided in an attorney-client 3 4 relationship by an attorney licensed or otherwise authorized 5 to practice law in this Commonwealth. (2) Accounting services provided in an accountant-client 6 7 relationship by a certified public accountant licensed to 8 provide accounting services in this Commonwealth. 9 (3) Financial planning services provided in a financial 10 planner-client relationship by a licensed member of a 11 financial planning profession. 12 "Department." The Department of Banking and Securities of 13 the Commonwealth. "Good faith." Honesty in fact and the observance of 14 15 reasonable standards of fair dealing. 16 "Person." An individual, corporation, business trust, 17 estate, trust, partnership, limited liability company, 18 association, joint venture or any other legal or commercial 19 entity. The term does not include a public corporation, 20 government or governmental subdivision, agency or 21 instrumentality. 22 "Program." A program or strategy in which a provider furnishes debt settlement services. 23 24 "Provider." A person required to be licensed under this act <and that provides, MARKETS, SOLICITS, offers to provide or 25 <-26 agrees to provide debt settlement services. 27 "Record." Information that is inscribed on a tangible medium 28 or that is stored in an electronic or other medium and is 29 retrievable in perceivable form. "Secretary." The Secretary of Banking and Securities of the 30 <-20130SB0622PN2222 -4-

١	Regular Session 2013-2014 Senate Bill 0622 P.N. 2222	
1	Commonwealth.	
2	Section 103. Nonapplicability.	
3	This act does not apply to the following persons or their	
4	employees when the person or the employee is engaged in the	
5	regular course of the person's business or profession:	
6	(1) A judicial officer, a person acting under an order	
7	of a court or an administrative agency or an assignee for the	
8	benefit of creditors.	
9	(2) A bank, bank holding company or the subsidiary,	
10	agent or affiliate of either, or a credit union or other	
11	financial institution <del>licensed</del> CHARTERED under Federal or	<-
12	State law.	
13	(3) A title insurer, escrow company or other person that	
14	provides bill-paying services if the provision of debt	
15	settlement services is incidental to the bill-paying	
16	services.	
17	(4) A LICENSEE UNDER THE ACT OF OCTOBER 9, 2008	<-
18	(P.L.1421, NO.117), KNOWN AS THE DEBT MANAGEMENT SERVICES	
19	ACT, WHEN THE PROVISION OF DEBT SETTLEMENT SERVICES IS	
20	INCIDENTAL TO THE PROVISION OF DEBT MANAGEMENT SERVICES.	
21	(5) AN ATTORNEY NOT OTHERWISE ENGAGED IN OR HOLDING	
22	HIMSELF OR HERSELF OUT TO THE PUBLIC AS BEING ENGAGED IN	
23	DEBT SETTLEMENT SERVICES WHO ACTS AS AN INTERMEDIARY BETWEEN	
24	AN INDIVIDUAL AND ONE OR MORE OF THE INDIVIDUAL'S CREDITORS	
25	IN THE NORMAL COURSE OF LEGAL PRACTICE. THIS PARAGRAPH SHALL	

26 NOT APPLY IF THE ATTORNEY IS COMPENSATED BY A PROVIDER. 27 CHAPTER 3 28 LICENSURE

29 Section 301. Requirements.

30 (a) General rule. -- Except as provided under subsection (b) 20130SB0622PN2222 -5-

1	and on or after the effective date of this section, a provider	
2	may not MARKET, SOLICIT, OFFER TO PROVIDE OR provide debt	<-
3	settlement services FOR A FEE OR OTHER CONSIDERATION to an	<-
4	individual who it reasonably should know resides in this	<-
5	Commonwealth at the time it agrees to provide the services,	
6	unless the provider is licensed under this act.	
7	(b) NonapplicabilityIf a provider is licensed under this	
8	act, subsection (a) shall not apply to an employee or agent of	<-
9	the provider ACTING ON BEHALF OF THE PROVIDER.	<-
10	(c) ListingThe department shall maintain and publicize a	
11	list of the names of all licensed providers.	
12	Section 302. Application and required documentation.	
13	(a) FormAn application for licensure as a provider must	
14	be in a form prescribed by the department.	
15	(b) Fee and documentation An application for licensure as	
16	a provider must be accompanied by:	
17	(1) A licensing fee established by the department.	
18	(2) One of the following:	<-
19	(i) Evidence of minimum insurance in an amount of	
20	<del>\$25,000.</del>	
21	(ii) A surety bond filed with the department, in a	
22	form approved by the department, for a term no less than	
23	the expiration of the license and in the amount of	
24	\$25,000. The surety bond must run to the Commonwealth for	
25	the benefit of the Commonwealth and of an individual who	
26	resides in this Commonwealth that agrees to receive debt	
27	settlement services from the provider. Payment of surety	
28	bond must be conditioned upon noncompliance of the	
29	provider or its agent with this act. A BOND THAT COMPLIES	<-
30	WITH SECTION 305.	
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1	(3) Proof that the provider is authorized by the laws of
2	this Commonwealth to conduct business in this Commonwealth.
3	Section 303. Required information for application.
4	An application for a license under this act shall be
5	submitted to the department in the form required by the
6	department and shall include the following:
7	(1) The applicant's name, address, telephone number,
8	electronic mail address and Internet website.
9	(2) The address of each location in this Commonwealth
10	where the applicant will provide debt settlement services.
11	(3) The name and address of each owner, officer,
12	director or principal of the applicant.
13	(4) The name and address of the applicant's agent for
14	service of process in this Commonwealth.
15	(5) A description of the ownership interest of an
16	officer, director, agent or employee of the applicant in an
17	affiliate or subsidiary of the applicant or in another
18	business entity that will provide any service to the
19	applicant or to a consumer relating to the applicant's
20	provision of debt settlement services.
21	(6) A list of other states in which the applicant is
22	licensed or registered for the provision of debt settlement
23	services, including a relevant license or registration number
24	and information regarding whether a license or registration

- in another state has ever been suspended or revoked.
- 26 (7) A copy of a liability or fidelity insurance policy 27 that insures against dishonesty, fraud, theft or other malfeasance on the part of the applicant's employees, 28 29 officers, directors or principals.
- 30 (8) A copy of the applicant's standard debt settlement 20130SB0622PN2222 -7-

Regular Session 2013-2014 Senate Bill 0622 P.N. 2222 1 services agreement. 2 (9) A penal bond meeting the requirements of section 3 305. 4 (10) Any other reasonable requests for information that 5 the department determines to be necessary to its review of a 6 license application. Section 304. Not-for-profit license fees. 7 8 Notwithstanding any other provision of this act, a domestic 9 or foreign not-for-profit corporation or association registered 10 under 15 Pa.C.S. Pt. II Subpt. C (relating to nonprofit 11 corporations) with the Secretary of the Commonwealth which has 12 annual gross revenues from debt settlement services fees and 13 charges of less than \$3,000,000 annually shall pay an initial license fee of \$500 and an annual renewal fee of \$350. 14 Section 305. Penal bond. 15 16 (a) Issuance.--17 (1) The department shall issue a license under this act 18 if, prior to the issuance of the license, the applicant 19 obtains and maintains a bond that meets all of the following: 20 (i) Is from a surety company authorized to do business in this Commonwealth. 2.1 22 (ii) Is in an amount equal to \$25,000. 23 (iii) The licensee will hold directly or in trust. <-24 (iv) Is in a form acceptable to the department. 25 (2) The bond shall meet all of the following: 26 (i) Be a penal bond conditioned on compliance with

this act and subject to forfeiture by the department.

(ii) Run to the Commonwealth for its use.

(iii) Be for the use of a person against the

licensee for the benefit of a consumer who is injured by

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1	a violation of this act or regulation promulgated under
2	this act.
3	(iv) Contains a cancellation provision as provided
4	under subsection (d).
5	(b) Right of aggrieved person
6	(1) If a person is aggrieved, the person may do one of
7	the following:
8	(i) With the written consent of the department,
9	recover fees and costs from a bond by filing a claim with
10	the surety company or maintaining an action on the bond.
11	(ii) Recover fees and costs by filing a formal
12	complaint against the licensee with the department which
13	shall adjudicate the matter. The adjudication shall be
14	binding upon the surety company and enforceable by the
15	department in Commonwealth Court and by an aggrieved
16	person in any court.
17	(2) An aggrieved person seeking to recover from a bond
18	that has already been forfeited by the department or which
19	the department is in the process of forfeiting may recover
20	payment on the bond if, after filing a petition with the
21	department, the department consents to the aggrieved person's
22	requested payment or portion of the payment. The department
23	may pay the aggrieved person from the bond proceeds it
24	recovers.
25	(c) Additional relief
26	(1) Nothing under this section shall be construed to
27	limit the ability of a court or magisterial district judge to
28	award to an aggrieved person other damages, court costs and
29	attorney fees, except that claims that are not fees or
30	related costs may not be recovered from the bond.

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1 (2) The department may consent to or order pro rata or 2 other recovery on the bond for an aggrieved person if claims 3 against the bond may or shall exceed its full monetary 4 amount. 5 (d) Cancellation of bonds. -- A bond shall contain a provision 6 that it may not be canceled for cause unless notice of intention 7 to cancel is given to the department at least 30 days before the day upon which cancellation takes effect. Cancellation of the 8 bond shall not invalidate the bond regarding the period of time 9 10 it was in effect. Section 306. Application information. 11 12 An applicant or licensed provider must notify the department 13 within 60 30 days after a change in the information required <\_ under section 302(b)(2)(i) or 303(1), (3) or (5). 14 15 Section 307. Public availability of application information. 16 Except for the addresses required under section 303(3) and 17 the proprietary information required under section 303(5), the 18 department shall make the information in an application for 19 licensure and renewal of licensure as a provider available to 20 the public. Section 308. Certificate of licensure ISSUANCE OF LICENSE. 21 <-22 (a) Time for issuance. -- The department shall decide whether 23 to issue a license to an applicant within 60 days of receiving 24 the applicant's completed application. The department may extend 25 the time period for 30 days and shall notify the applicant of 26 the extended time period, including a final decision date, in 27 writing. 28 (b) Investigation. -- Upon receipt of a completed application 29 the department may conduct an investigation of the applicant,

including its owners, officers, directors, principals or agents,

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Τ	In order to decide whether to issue the license.	
2	(B.1) COVERED LICENSEA LICENSE UNDER THIS CHAPTER SHALL	<-
3	BE DEEMED TO BE A COVERED LICENSE WITHIN THE MEANING OF SECTION	
4	405 OF THE ACT OF MAY 15, 1933 (P.L.565, NO.111), KNOWN AS THE	
5	DEPARTMENT OF BANKING AND SECURITIES CODE. THE DEPARTMENT SHALL	
6	NOTIFY A LICENSEE IF A COVERED INDIVIDUAL WITHIN THE MEANING OF	
7	SECTION 405 OF THE DEPARTMENT OF BANKING AND SECURITIES CODE	
8	THAT IS OR WILL BE EMPLOYED OR CONTRACTED BY THE LICENSEE HAS	
9	CRIMINAL BACKGROUND THAT RENDERS THE INDIVIDUAL UNFIT FOR THE	
LO	DEBT SETTLEMENT SERVICES BUSINESS.	
L1	(c) Appeal of denialIf the department refuses to issue a	
L2	license, it shall notify the applicant in writing that the	
L 3	license has been denied, including the reason for the denial and	
L 4	that the applicant has the right to appeal the denial to the	
L 5	secretary COMMISSION within 30 days.	<-
L 6	(d) DurationA license shall be issued for a period of one	<-
L 7	$_{ m year}$ NOT TO EXCEED 14 MONTHS on a schedule determined by the	<-
L 8	department, except that if a license is issued prior to the	
L 9	beginning of a licensing year, the license shall only be valid	
20	until the end of that licensing year, at which time it may be	
21	renewed subject to this act. If a license is denied, canceled,	
22	surrendered, revoked or suspended, no part of the license fee or	
23	license renewal fee shall be subject to rebate.	
24	(e) Contents The license shall be on a form determined by	<-
25	the department and shall contain the name of the licensee, the	
26	address at which the licensee is conducting business and a	
27	<del>license number.</del>	
28	(f) Display The license must be displayed prominently at	
29	the licensee's business locations.	
30	(g) (E) Transfer prohibited	<-
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(1) Except as provided for under this subsection, the	
license may not be transferred, assigned or pledged.	
(2) A licensee may, upon notice to the department,	
transfer up to $50\%$ 49% of the securities OWNERSHIP of a	<-
licensee to another entity without affecting the validity of	
a license granted under this act.	
(h) (F) Conditional licensesThe department may impose	<-
conditions on the issuance of a license under this act. If the	
department determines that conditions imposed upon a license	
have not been fulfilled, the department may take action	
authorized under this act against the licensee. For applicants,	
the department may issue licenses effective immediately upon	
receipt of an application, which shall be conditional licenses	
issued under this subsection.	
(i) (G) Transitional license	<-
(1) A person that is providing debt settlement services	<-
before the effective date of this section and that seeks to	
continue providing the services after the effective date of	
this section shall submit an A COMPLETED application for a	<-
license under this act within <del>ten</del> 30 days of the effective	<-
date of this section. The applicant may continue to provide	
debt settlement services, according to this act, while the	
department processes the COMPLETED application for licensure.	<-
(2) A person providing debt settlement services before	<-
the effective date of this section who does not submit an	
application for a license within ten days of the effective	
date of this section must cease operations until it has met	
the conditions for licensure under this act.	
Section 309. Renewal of license.	
(a) ProcedureAn application for renewal of a license 130SB0622PN2222 -12-	
	license may not be transferred, assigned or pledged.  (2) A licensee may, upon notice to the department, transfer up to 50% 49% of the securities OWNERSHIP of a licensee to another entity without affecting the validity of a license granted under this act.  (h) (F) Conditional licenses.—The department may impose conditions on the issuance of a license under this act. If the department determines that conditions imposed upon a license have not been fulfilled, the department may take action authorized under this act against the licensee. For applicants, the department may issue licenses effective immediately upon receipt of an application, which shall be conditional licenses issued under this subsection.  (i) (G) Transitional license.—  (1) A person that is providing debt settlement services before the effective date of this section and that seeks to continue providing the services after the effective date of this section shall submit and A COMPLETED application for a license under this act within ten 30 days of the effective date of this section. The applicant may continue to provide debt settlement services, according to this act, while the department processes the COMPLETED application for licensure.  (2) A person providing debt settlement services before the effective date of this section who does not submit an application for a license within ten days of the effective date of this section must ecase operations until 1 has met the conditions for licensure under this act.  Section 309. Renewal of license.  (a) Procedure.—An application for renewal of a license

- Regular Session 2013-2014 Senate Bill 0622 P.N. 2222 shall be submitted to the department in the manner determined by 1 2 the department. The application for renewal shall be accompanied 3 by a fee of \$1,250. 4 (b) Required condition. -- The department shall determine the 5 information and documentation that shall be provided in the application for renewal of a license in a manner sufficient to 6 establish that the licensee will continue to conduct its 7 8 business in accordance with this act. 9 Section 310. Grounds for denial DENYING, SUSPENDING, REVOKING <-10 OR REFUSING TO RENEW. 11 (a) Reasons. -- The department may deny, suspend, revoke or 12 refuse to renew a license if the applicant or one of its owners, 13 officers, directors, principals, EMPLOYEES or agents did any of <the following: 14 (1) Made a material misstatement in the license 15 16 application or a submission required under this act or by the 17 department. 18 (2) Failed to comply with or violated a provision of 19 this act or a regulation, order or statement of policy issued 20 by the department under this act. 2.1 (3) Engaged in unfair or unethical conduct in connection 22 with the debt settlement services business in this 23 Commonwealth. 2.4 (4) Does not possess the financial responsibility,
- (4) Does not possess the financial responsibility,
  character, reputation, integrity and general fitness
  sufficient to warrant the belief that the debt settlement
  services business will be conducted lawfully, honestly and in
  the public interest.
- 29 (5) Has been convicted of or pleaded guilty or nolo
  30 contendere to a crime of moral turpitude or to an offense
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- 1 graded as a felony.
- 2 (6) Is currently enjoined by a court of competent
- 3 jurisdiction from engaging in the business of debt settlement
- 4 services in this Commonwealth.
- 5 (7) Has had a license issued by the department OR
- 6 ANOTHER STATE denied, not renewed, suspended or revoked.
- 7 (8) Has become the subject of a United States Postal
- 8 Service fraud order.
- 9 (9) Has an outstanding debt to the Commonwealth or a
- 10 Commonwealth agency.
- 11 (10) Has failed to maintain the bond required under
- 12 section 305.
- 13 (11) Becomes insolvent.
- 14 (b) Definitions.--As used in this section the following
- 15 words and phrases shall have the meanings given to them in this
- 16 subsection:
- 17 "Insolvent." As follows:
- 18 (1) The liabilities of the applicant or licensee exceed
- 19 the assets of the applicant or licensee.
- 20 (2) The applicant or licensee cannot meet the
- 21 obligations of the applicant or licensee as they mature or is
- 22 in a financial condition that the applicant or licensee
- 23 cannot continue in business in a safe manner to the customers
- of the applicant or licensee.
- 25 Section 311. (Reserved).
- 26 Section 312. Reinstatement.
- 27 The department may reinstate a license that was previously
- 28 suspended, revoked or denied renewal, if all of the following
- 29 exist:
- 30 (1) A condition that warranted the original action has

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- 1 been corrected to the department's satisfaction.
- 2 (2) The department has reason to believe that the
- 3 condition is not likely to occur again.
- 4 (3) The licensee satisfies all other requirements of
- 5 this act.
- 6 Section 313. Limitations.
- 7 (a) Name or address.--A licensee may not conduct business
- 8 under this act under a name or at an address different from that
- 9 contained on the licensee's license. If a licensee changes its
- 10 name or its business address, it shall notify the department
- 11 within ten days of the change and the department shall issue a
- 12 new license specifying the licensee's new name or address.
- 13 (b) Other businesses. -- A licensee may not conduct a business
- 14 other than the debt settlement service business licensed by the
- 15 department under this act unless it notifies the department in
- 16 writing at least 30 days before beginning to conduct that
- 17 business.
- 18 CHAPTER 5
- 19 PROVIDER RESPONSIBILITIES
- 20 Section 501. Good faith.
- 21 A provider must act in good faith in all matters under this
- 22 act.
- 23 Section 502. Prerequisites for providing debt settlement
- 24 services.
- 25 (a) Disclosure.--Before an individual consents to pay for
- 26 goods or services offered by a provider, the provider must
- 27 disclose truthfully, in a clear and conspicuous manner IN A
- 28 WRITTEN AGREEMENT SIGNED BY THE PROVIDER AND THE INDIVIDUAL FOR
- 29 WHOM DEBT SETTLEMENT SERVICES WILL BE RENDERED, the following
- 30 material information:

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1	(1) All of the following:	
2	(i) The amount of time necessary to achieve the	
3	represented results.	
4	(ii) The extent to which the debt settlement	
5	services may include a settlement offer to any of the	
6	individual's creditors or debt collectors, including	
7	the time by which the provider will make a bona fide	
8	settlement offer to each of the individual's creditors or	
9	debt collectors.	
10	(iii) The cost to the individual for providing debt	
11	settlement services. AND THE METHOD BY WHICH ANY FEE FOR	<-
12	CONSIDERATION FOR SETTLING EACH INDIVIDUAL DEBT WILL BE	
13	CALCULATED.	
14	(IV) THE TOTAL ESTIMATED PROGRAM COSTS IF THE	
15	INDIVIDUAL MEETS ALL PROGRAM OBLIGATIONS AND COMPLETES	
16	THE PROGRAM.	
17	(2) If the debt settlement service includes a settlement	<-
18	offer to any of the individual's creditors or debt	
19	collectors, the amount of money or the percentage of each	
20	outstanding debt that the individual shall accumulate before	
21	the provider will make a bona fide settlement offer to each	
22	of them.	
23	(3) (2) TO THE EXTENT THAT ANY ASPECT OF THE DEBT	<-
24	SETTLEMENT SERVICE RELIES UPON OR RESULTS IN THE CUSTOMER'S	
25	FAILURE TO MAKE TIMELY PAYMENTS TO CREDITORS OR DEBT	
26	COLLECTORS, THAT THE USE OF DEBT SETTLEMENT SERVICES WILL	
27	LIKELY AFFECT THE INDIVIDUAL'S CREDITWORTHINESS, MAY RESULT	
28	IN THE INDIVIDUAL BEING SUBJECT TO COLLECTIONS OR SUED BY	
29	CREDITORS OR DEBT COLLECTORS AND MAY INCREASE THE AMOUNT OF	
30 20130s	MONEY THE INDIVIDUAL OWES DUE TO THE ACCRUAL OF FEES AND -16-	

1	INTEREST.	
2	$\frac{(3)}{(4)}$ (3) If an aspect of the debt settlement services	<-
3	relies upon or results in the individual's failure to make	
4	timely payments to creditors or debt collectors, that the use	
5	of the debt settlement services will likely adversely affect	
6	the individual's creditworthiness, may result in the	
7	individual being subject to collection actions or sued by	
8	creditors or debt collectors and may increase the amount of	
9	money the individual owes due to the accrual of fees and	
10	interest.	
11	$\frac{(4)}{(5)}$ (4) If the provider requests or requires the	<-
12	individual to place funds in an account at a bank, that the	
13	individual owns the funds held in the account, the individual	
14	may withdraw from the debt settlement services at any time	
15	without penalty and, if the individual withdraws, that the	
16	individual shall receive all funds in the account, other than	
17	funds earned by the provider, within seven business days of	
18	the individual's request.	
19	(6) (5) THAT THE INDIVIDUAL MAY TERMINATE THE DEBT	<-
20	SETTLEMENT SERVICES AGREEMENT UPON THREE DAYS' WRITTEN NOTICE	
21	TO THE DEBT SETTLEMENT PROVIDER.	
22	(7) THAT THE DEBT SETTLEMENT SERVICES AGREEMENT MAY HAVE	<-
23	TAX IMPLICATIONS TO THE INDIVIDUAL.	
24	(6) THAT THE AMOUNT OF A DEBT THAT IS FORGIVEN OR	<-
25	CANCELED BY A CREDITOR MAY BE CONSIDERED INCOME OF THE	
26	INDIVIDUAL FOR TAX PURPOSES.	
27	(b) ProhibitionA provider may not misrepresent, directly	
28	or by implication, any material aspect of any debt settlement	
29	services, including:	
30	(1) The amount of money or the percentage of the debt	

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1	amount that an individual may save by using the service.	
2	(2) The amount of time necessary to achieve the	
3	represented result.	
4	(3) The amount of money or the percentage of each	
5	outstanding debt that the individual shall accumulate before	
6	the provider will initiate attempts with the individual's	
7	creditors or debt collectors or make a bona fide offer to	
8	negotiate, settle or modify the terms of the individual's	
9	debt.	
10	(4) The effect of the service on the individual's	
11	creditworthiness.	
12	(5) The effect of the service on collection efforts of	
13	the individual's creditors or debt collectors.	
14	(6) The percentage or number of individuals who attain	
15	the represented results.	
16	(7) Whether debt settlement services are offered or	
17	provided by a nonprofit entity.	
18	(8) THE TOTAL ESTIMATED PROGRAM COSTS IF THE INDIVIDUAL	<-
19	MEETS ALL PROGRAM OBLIGATIONS AND COMPLETES THE PROGRAM.	
20	(c) Payment or considerationA provider may not receive	
21	payment of a fee or consideration for debt settlement services	
22	unless:	
23	(1) The THE provider has renegotiated, settled, reduced	<
24	or otherwise altered the terms of at least one debt under a	
25	debt settlement plan→;	<-
26	(2) $\frac{1}{2}$ THE individual has made at least one payment	<
27	under the debt settlement plan-; AND	<-
28	(3) The THE fee or consideration for settling each	<-
29	individual debt enrolled in a debt settlement plan meets one	
30	of the following:	
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1	(i) Bears the same proportional relationship to the	
2	total fee for settling the entire debt balance as the	
3	individual renegotiated, settled, reduced or otherwise	
4	altered debt amount bears to the entire debt amount. For	
5	purposes of this subparagraph, the individual debt amount	
6	and the entire debt amount shall be amounts owed at the	
7	time the debt was enrolled in the debt settlement	
8	service.	
9	(ii) Is a percentage of the amount saved as a result	
10	of the settlement. The percentage charged may not change	
11	from one individual renegotiated, settled, reduced or	
12	otherwise altered debt to another. For purposes of this	
13	subparagraph, the amount saved shall be the difference	
14	between the amount owed at the time the debt was enrolled	
15	in the debt settlement service and the amount actually	
16	paid to satisfy the debt.	
17	(d) ConstructionNothing under this section shall prohibit	
18	requesting or requiring the individual to place funds in an	
19	account to be used for the provider's fees for payments to	
20	creditors or debt collectors in connection with the	
21	renegotiation, settlement, reduction or other alteration of the	
22	terms of payment or other terms of debt, if:	
23	(1) The funds are held in an account at a bank SOLELY IN	<-
24	THE NAME OF THE CLIENT.	
25	(2) The individual owns the funds held in the account	
26	and is paid any accrued interest on the account, if any is	
27	earned.	
28	(3) If the provider does not administer the account, the	

entity administering the account is not owned, controlled by

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or affiliated with the provider.

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1	(4) The entity administering the account does not give
2	or accept any money or other compensation in exchange for
3	referrals of business by the provider.
4	(5) The individual may withdraw from the debt settlement
5	services at any time without penalty and shall receive all
6	funds in the account, other than funds earned by the provider
7	in compliance with this section, within seven days of the
8	individual's request.
9	(e) Nonlicensed providerIf a provider is not licensed as
10	required under this act when an individual assents to an
11	agreement, the agreement shall be voidable by the individual.
12	CHAPTER 7
13	ADMINISTRATION AND ENFORCEMENT
14	Section 701. Powers and duties.
15	The department shall have the authority to:
16	(1) As follows:
17	(i) Examine an instrument, document, account, book,
18	record or file of a licensee or a person having a
19	connection to the licensee or make other investigations
20	as may be necessary to administer this act. The
21	examination may include documents, accounts, books or
22	records that relate to the operation of the licensee that
23	are in the possession of an affiliate, subsidiary or
24	other business entity.
25	(ii) Under the authority of this paragraph, the
26	department may remove an instrument, document, account,
27	book, record or file of a licensee or person to a
28	location outside of the licensee's or person's office
29	location.
30	(iii) The examination may be conducted without prior
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1	notice to the licensee or person and the costs of the
2	examination shall be paid by the licensee or person
3	subject to the examination.

- (2) Conduct administrative hearings on a matter pertaining to this act and issue subpoenas to compel the attendance of witnesses or the production of documents, accounts, books or records at a hearing. A document, account, book or record subject to subpoena may be retained by the department until the proceeding in connection with which it was subpoenaed is completed. A department official may administer oaths or affirmations to a person whose testimony is required.
- (3) Request and receive information or records, including reports of criminal history record information, from a Federal, State, local or foreign government entity regarding an applicant, a licensee or a person related to the business of debt settlement services. The cost associated with the request shall be paid by the applicant or licensee.
- (4) Promulgate regulations or issue statements of policy or orders to ensure the proper administration or enforcement of this act and the proper conduct of licensees under this act.
- 23 (5) Prohibit a person or licensee that violates this act
  24 from working in a capacity related to activities regulated by
  25 the department.
- 26 (6) Order a person or licensee to make restitution for 27 actual damages to consumers caused by a violation of this act 28 or to refund fees collected in violation of this act.
- 29 (7) Issue a cease and desist order that takes effect
  30 immediately and is subject to a hearing within 14 days of the
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1 issuance of the order. 2 (8) Impose other conditions or take other actions as the 3 department deems appropriate to administer or enforce this 4 (9) Provide the following on its Internet website: 5 6 (i) Information for licensees on the provisions of this act. 7 (ii) Information for consumers regarding the 8 9 protections of this act. 10 (iii) Information on filing consumer complaints, 11 including a toll-free telephone number. 12 (iv) A list of current licensees. 13 Section 702. Administrative proceedings. (a) Hearings. -- A person aggrieved by a decision of the 14 department may appeal the decision to the secretary COMMISSION. 15 <-16 The appeal shall be conducted under 2 Pa.C.S. Ch. 5 Subch. A 17 (relating to practice and procedure of Commonwealth agencies). 18 (b) Injunctions. -- The department may maintain an action for 19 an injunction or other process against a person to restrain or 20 prevent the person from violating this act. 21 (c) Final orders. --22 (1) A decision of the secretary COMMISSION, OR AN <-UNAPPEALED ORDER OF THE DEPARTMENT, shall be a final order of 23 24 the department and shall be enforceable in a court of 25 competent jurisdiction. 26 (2) The department may publish final adjudications 27 issued under this section, subject to redaction or 28 modification to preserve confidentiality. 29 (d) Appeals. -- A person aggrieved by a decision of the 30 secretary COMMISSION may appeal the decision under 2 Pa.C.S. Ch. <\_ 20130SB0622PN2222 -22-

- 1 7 Subch. A (relating to judicial review of Commonwealth agency
- 2 action).
- 3 Section 703. Reports to department.
- 4 (a) Annual PERIODIC report. -- A licensee shall file an annual
- 5 A PERIODIC report with the department on a date determined by <-
- 6 the department setting forth information as the department shall
- 7 require concerning the debt settlement services business
- 8 conducted by the licensee during the preceding calendar year.
- 9 The report shall be on a form provided by the department.
- 10 (b) Report of enforcement action. -- A licensee shall report
- 11 to the department a final, nonappealable order finding a
- 12 licensee guilty or liable in any enforcement action taken
- 13 against the licensee by any Federal or State agency. The report
- 14 must be filed no later than seven days after the licensee is
- 15 made aware of the final order. The licensee shall provide
- 16 updates to the department as to the status of an enforcement
- 17 action as required by the department.
- 18 (c) Penalty. -- A licensee who fails to file an annual report
- 19 with the department as required under subsection (a) may be
- 20 subject to a penalty of \$100 for each day after the date that
- 21 the annual report was required to be filed.
- 22 Section 704. Violations.
- 23 (a) Imposition. -- The department may impose a civil penalty
- 24 of up to \$10,000 for each violation of this act.
- 25 (b) Unfair trade practices.--A person who is in violation of
- 26 this act shall be in violation of the act of December 17, 1968
- 27 (P.L.1224, No.387), known as the Unfair Trade Practices and
- 28 Consumer Protection Law.
- 29 Section 705. Banking Fund.
- 30 A fee or penalty collected by the department under this act 20130SB0622PN2222 -23-

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1, 2014:

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1	shall be deposited into the Banking Fund.
2	CHAPTER 21
3	MISCELLANEOUS PROVISIONS
4	Section 2101. Relation to Electronic Signatures in Global and
5	National Commerce Act.
6	This act modifies, limits and supersedes the Electronic
7	Signatures in Global and National Commerce Act (Public Law 106-
8	229, 15 U.S.C. § 7001 et seq.), but does not modify, limit or
9	supersede section 101(c) of the Electronic Signatures in Global
10	and National Commerce Act or authorize electronic delivery of
11	any of the notices described in section 103(b) of the Electronic
12	Signatures in Global and National Commerce Act.
13	Section 2102. Transitional provisions.
14	Transactions entered into before the effective date of this
15	section and the rights, duties and interests resulting from the
16	transactions may be completed, terminated or enforced as
17	required or permitted by a law repealed or modified under this
18	act as though the repeal or modification had not occurred.
19	Section 2103. Repeal.
20	(a) IntentThe General Assembly declares that the repeal
21	under subsection (b) is necessary to effectuate the purposes of
22	this act.
23	(b) Provision The act of October 9, 2008 (P.L.1421,
24	No.117), known as the Debt Management Services Act, is repealed
25	insofar as it applies to debt settlement services.
26	Section 2104. Effective date.
27	This act shall take effect in 60 days. AS FOLLOWS: <-

(2) THE FOLLOWING PROVISIONS SHALL TAKE EFFECT NOVEMBER

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(1) THIS SECTION SHALL TAKE EFFECT IMMEDIATELY.

1 (I) CHAPTERS 1, 7 AND 21. 2 (II) SECTIONS 302, 303, 304, 305, 306, 307, 308, 310 3 AND 313. (3) THE REMAINDER OF THIS ACT SHALL TAKE EFFECT JANUARY 1, 2015. 20130SB0622PN2222 -25-